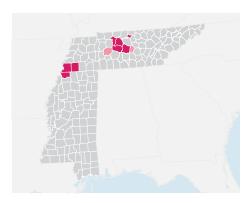


Tennessee & Mississippi



Number of Medicare eligibles

Tennessee: 358,890 DeSoto MS: 26,467 Service area

Mississippi: DeSoto

Tennessee: Cannon, Cheatham, Davidson, Fayette, **Hickman**, Rutherford, Shelby, Trousdale, Williamson

Market highlights

- All plans offer preferred pharmacy network with low copay on Tier 1 retail and \$0 copay 90D mail.
- All plans offer the most competitive value-added services coverage including SilverSneakers®, preventive dental and eyewear reimbursement.
- Nashville PPO has a \$0 member premium. Welcome & onboarding of members.

Why sell our plans

Aetna gives customers great value with Medicare plans that have the right medical, hospital and prescription drug coverage to help keep them healthy and active, at the right price. And our \$0 premium PPO plan gives customers the freedom to see any doctor in our national network of doctors and hospitals without a referral.

Strong network

Seamless national HMO/PPO network.





Tennessee

Tennessee: Cannon, Cheatham, Davidson, Hickman, Rutherford, Trousdale, Williamson

	Aetna Medicare Premier Plan (PPO) (H5521-141) ★ ★ ★ ★	
Monthly premium	\$0	
PCP in network	\$5	
Specialist in network	\$45	
Inpatient hospital in network	\$300 per day, days 1-5; \$0 per day, days 6-90	
Out-of-pocket maximum in network	\$5,950	
Out-of-pocket maximum combined	\$10,000	
Medical deductible	\$0	
Prescription drugs (preferred pharmacies/standard All prescription copays are representative of a one-n	pharmacies) nonth supply.	
Prescription deductible	\$0	
Tier 1 — Preferred generic	\$2/\$10	
Tier 2 — Generic	\$5/\$15	
Tier 3 — Preferred brand	\$42/\$47	
Tier 4 — Nonpreferred drug	\$100/\$100	
Tier 5 — Specialty	33%/33%	

This plan includes Tier 1 and Tier 2 prescription gap coverage.



Tennessee

Tennessee: Cheatham, Davidson, Rutherford, Trousdale, Williamson

	Aetna Medicare Value Plan (HMO) (H3931-116) ★ ★ ★	
Monthly premium	\$30	
PCP in network	\$5	
Specialist in network	\$40	
Inpatient hospital in network	\$300 per day, days 1-5; \$0 per day, days 6-90	
Out-of-pocket maximum in network	\$5,300	
Out-of-pocket maximum combined	N/A	
Deductible	\$0	
Prescription drugs (preferred pharmacies/standard All prescription copays are representative of a one-r	pharmacies) nonth supply.	
Prescription deductible	\$0	
Tier 1 — Preferred generic	\$2/\$10	
Tier 2 — Generic	\$5/\$15	
Tier 3 — Preferred brand	\$42/\$47	
Tier 4 — Nonpreferred drug	\$100/\$100	
Tier 5 — Specialty	33%/33%	

This plan includes Tier 1 and Tier 2 prescription gap coverage.

FIRST LOOK 2018

Medicare Advantage



Tennessee

Mississippi: DeSoto

Tennessee: Fayette, Shelby

	Aetna Medicare Premier Plan (PPO) (H5521-154) ★ ★ ★
Monthly premium	\$49
PCP in network	\$5
Specialist in network	\$45
Inpatient hospital in network	\$300 per day, days 1-5; \$0 per day, days 6-90
Out-of-pocket maximum in network	\$5,950
Out-of-pocket maximum combined	\$10,000
Deductible	\$0
Prescription drugs (preferred pharmacies/standard pharmacies) All prescription copays are representative of a one-month supply.	
Prescription deductible	\$200
Tier 1 — Preferred generic	\$0/\$10
Tier 2 — Generic	\$5/\$15
Tier 3 — Preferred brand	\$42/\$47
Tier 4 — Nonpreferred drug	\$100/\$100
Tier 5 — Specialty	29%/29%

This plan includes Tier 1 and Tier 2 prescription gap coverage.