



## Florida Highlights: CarePlus Broward

### Benefit Highlights

- \$0 Premium
- Plans includes Dental, Hearing, & Vision benefits
- 4 star plans
- Over the Counter (OTC) Benefits on our HMO products
- Transportation benefits
- Silver Sneakers – free fitness and gym membership
- \$0 Tier 1 & 2 Rx Benefits if member uses Prescribit Mail order for 90 day supply

### Network Highlights

- Major Hospitals systems including HCA, 1 Memorial Hospital in network. Tenet's Florida Memorial will soon return to our HMO Plans
- Strong Relationships with Providers

### Competitive Advantages

- 14,500 Members
- Strong Brand Recognition In Market
- Commitment to Grassroots and numerous Events in the community
- Relentless focus on LIS/ Medicaid Social Services Referrals
- Local Market office and Support Team
- Year Round Selling opportunities with 2 Dual Eligible Plans





## Florida Highlights: CarePlus Broward

### HMO

#### CareOne

**\$0 Premium**  
**MOOP:** \$6,700  
**PCP/SPEC:** \$0/\$15  
**Inpatient:** \$0  
**Rx Included:** \$0/\$5/\$20/\$85/33%  
**Contract/PBP:** H1019-001  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Broward County

### HMO

#### CareNeeds

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP/SPEC:** \$0/\$0  
**Inpatient:** \$0  
**Rx Included:** Gen \$0/\$3.30/15%;  
All Others \$0/\$8.25/15%  
**Contract/PBP:** H1019-081  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Broward County, Palm Beach County

### HMO

#### CareNeeds Plus

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP/SPEC:** \$0/\$0  
**Inpatient:** \$0  
**Rx Included:** Gen \$0/\$1.20/\$3.30;  
All Others \$0/\$3.70/\$8.25  
**Contract/PBP:** H1019-023  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Broward County, Palm Beach County



## Florida Highlights: CarePlus Jacksonville

### Benefit Highlights

- \$0 Premium
- Plans includes Dental, Hearing, & Vision benefits
- Over the Counter (OTC) Benefits
- Transportation to plan-approved locations, including providers and pharmacy
- Silver Sneakers Included– No cost for fitness classes and gym membership
- Rx \$0 on Tier 1; Gap coverage included



### Network Highlights

- Provider network includes Family Care Partners, Family Medical Centers, & St Vincent's Provider Group
- Par with St Vincent's Hospital
- Strong Relationships with Providers



### Competitive Advantages

- Over 2,400 members and growing after only 3 years in the market
- Local Market office and Support Team
- Offering Part B Return of Premium plan
- Year Round Selling opportunities: 2 Dual Eligible Plans





## Florida Highlights: CarePlus Jacksonville

### HMO

#### CareOne

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP / SPEC:** \$0 /\$25  
**Inpatient:** \$190 days 1-8  
**Rx:** \$0/0/47/95/33%  
**Contract/PBP:** H1019-069  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Duval

### HMO

#### CareNeeds

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP / SPEC:** \$0 /0  
**Inpatient:** \$125 days 1-10  
**Rx:** \$0/\$9/\$47/\$100/26%  
**Contract/PBP:** H1019-085  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Duval

### HMO

#### CareNeeds Plus

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP / SPEC:** \$0 /\$0  
**Inpatient:** \$0  
**Rx:** \$0/\$6/\$47/\$100/27%  
**Contract/PBP:** H1019-073  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Duval

### HMO

#### CareFree

**\$0 Premium**  
**Part B Return Of Premium**  
**MOOP:** \$3,400  
**PCP / SPEC** \$0 /\$40  
**Inpatient:** \$350 days 1-5  
**Rx:** \$0/\$15/\$47/\$97/31%  
**Contract/PBP:** H1019-094  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Duval



## Florida Highlights: CarePlus Miami-Dade



### Benefit Highlights

- \$0 Premium / Return of Part B \$90
- Plans includes Rich Dental, Hearing, & Vision benefits
- 4 star plans
- Over the Counter (OTC) Benefits on our HMO products up to \$100
- Unlimited Transportation benefits
- Silver Sneakers – free fitness and gym membership
- \$0 Tier 1 & 2 Rx Benefits



### Network Highlights

- All Hospitals participate in our HMO Plans except Baptist Network
- Strong Relationships with Providers



### Competitive Advantages

- 30,000 Members Strong and Growing
- Strong Brand Recognition In Market
- Local Market office and Support Team
- Year Round Selling opportunities: 2 Dual Eligible Plans and Return of Part B premium plan



## Florida Highlights: CarePlus Miami-Dade

### HMO

#### CareOne

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0/SPEC \$0**  
**Inpatient:** \$0  
**Rx Included or No Rx:**  
\$6,000  
**Contract/PBP:** H1019-006  
**Serving Counties:** Miami-Dade

### HMO

#### CareFree Plus

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0/SPEC \$0**  
Return of Part B  
**Premium:** \$90  
**Inpatient:** \$50 days 1-5  
**Rx Included:** \$3,700  
**Contract/PBP:** H1019-076  
**Serving Counties:** Miami-Dade

### HMO

#### CareExtra

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0/SPEC \$0**  
**Inpatient:** \$0  
**Rx Included:** Based on Eligibility  
**Contract/PBP:** H1019-089  
**Serving Counties:** Miami-Dade

### D-SNP

#### CareNeed Plus

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0/SPEC \$0**  
**Inpatient:** \$0  
**Rx Included:** Based on Eligibility  
**Contract/PBP:** H1019-024  
**Serving Counties:** Miami-Dade

### D- SNP

#### CareNeeds

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0/SPEC \$0**  
**Inpatient:** \$0  
**Rx Included:** Based on Eligibility  
**Contract/PBP:** H1019-083  
**Serving Counties:** Miami-Dade



## Florida Highlights: CarePlus Orlando

### Benefit Highlights



- \$0 Premium
- Plans includes Dental, Hearing, & Vision benefits
- Over the Counter (OTC) Benefits
- Transportation to plan-approved locations, including providers and pharmacy
- Silver Sneakers included– No cost for fitness classes and gym membership
- Rx \$0 on Tier 1; Gap coverage included

### Network Highlights



- Extensive provider networks including FPG, JSA, Physician Partners, and Aegis
- Nearly all hospitals participating
- Strong Relationships with Providers

### Competitive Advantages



- Over 24,000 members strong and growing
- Strong Brand Recognition In Market
- Local Market office and Support Team
- Offering Part B Return of Premium plan
- Year Round Selling opportunities: 2 Dual Eligible Plans



## Florida Highlights: CarePlus Orlando

### HMO

#### CareOne Plus

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP / SPEC:** \$0 / \$20  
**Inpatient:** \$140 days 1-10  
**Rx:** \$0/\$0/\$30/\$85/33%  
**Contract/PBP:** H1019-057  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Orange, Osceola, Seminole, Lake, Marion, Sumter

### HMO

#### CareNeeds

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP / SPEC:** \$0 / \$0  
**Inpatient:** \$25 days 1-5  
**Rx:** \$0/\$4/\$47/\$100/25%  
**Contract/PBP:** H1019-077  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Orange, Osceola, Seminole, Lake, Marion, Sumter

### HMO

#### CareNeeds Plus

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP / SPEC:** \$0 / \$0  
**Inpatient:** \$0  
**Rx:** \$0/\$4/\$47/\$100/25%  
**Contract/PBP:** H1019- 028  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Orange, Osceola, Seminole, Lake, Marion, Sumter

### HMO

#### CareFree

**\$0 Premium**  
**Part B Return Of Premium**  
**MOOP:** \$5,000  
**PCP / SPEC:** \$0 / \$25  
**Inpatient:** \$225 days 1-7  
**Rx:** \$0/\$5/\$35/\$85/33%  
**Contract/PBP:** H1019-092  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Orange, Osceola, Seminole, Lake, Marion, Sumter





## Florida Highlights: CarePlus Palm Beach

### Benefit Highlights

- \$0 Premium, \$70 Part B Reimbursement
- Plans includes Dental, Hearing, & Vision benefits
- 4 star plans
- Over the Counter (OTC) Benefits on our HMO products
- Transportation benefits
- Silver Sneakers – free fitness and gym membership
- \$0 Tier 1 & 2 Rx Benefits if member uses Prescribit Mail order for 90 day supply

### Network Highlights

- In network Hospitals include HCA, independents, and will shortly include Tenet, which makes up half of the hospitals in Palm Beach.
- Strong Relationships with Providers

### Competitive Advantages

- 5,880 Members
- Strong Brand Recognition In Market
- Commitment to Grassroots and numerous Events in the community
- Relentless focus on LIS/ Medicaid Social Services Referrals
- Local Market office and Support Team
- Year Round Selling opportunities with 2 Dual Eligible Plans





## Florida Highlights: CarePlus Palm Beach

### HMO

#### CareFree

**\$0/\$70** Part B Premium Reimbursement

**MOOP:** \$6,700

**PCP/SPEC:** \$0/\$40

**Inpatient:** \$225 (Days 1-8)

**Rx Included:** \$0/\$7/\$47/\$97/31%

**Contract/PBP:** H1019-065

**Group ID:** *To be provided between late Sept. & 10/1*

**BSN:** *To be provided between late Sept. & 10/1*

**Serving Counties:** Palm Beach County

### HMO

#### CareNeeds

**\$0** Premium

**MOOP:** \$3,400

**PCP/SPEC:** \$0/\$0

**Inpatient:** \$0

**Rx Included:** Gen \$0/\$3.30/15%;

All Others \$0/\$8.25/15%

**Contract/PBP:** H1019-081

**Group ID:** *To be provided between late Sept. & 10/1*

**BSN:** *To be provided between late Sept. & 10/1*

**Serving Counties:** Broward County, Palm Beach County

### HMO

#### CareNeeds Plus

**\$0** Premium

**MOOP:** \$3,400

**PCP/SPEC:** \$0/\$0

**Inpatient:** \$0

**Rx Included:** Gen \$0/\$1.20/\$3.30;

All Others \$0/\$3.70/\$8.25

**Contract/PBP:** H1019-023

**Group ID:** *To be provided between late Sept. & 10/1*

**BSN:** *To be provided between late Sept. & 10/1*

**Serving Counties:** Broward County, Palm Beach County



## Florida Highlights: CarePlus Space Coast

### Benefit Highlights

- \$0 Premium
- Plans includes Dental, Hearing, & Vision benefits (varies by plan)
- 4 star plans
- Over the Counter (OTC) Benefits on our HMO products
- Transportation benefits
- Silver Sneakers – free fitness and gym membership
- \$0 Tier 1 & 2 Rx Benefits if member uses PrescribIT mail order for 90 day supply

### Network Highlights

- In-Network Hospitals for Brevard County include Steward Hospitals and Parrish Medical Centers (Health First not contracted with Parrish)
- In-Network Hospitals in Indian River County are Steward Sebastian River and Indian River Medical Centers.
- Strong Relationships with Providers
- Contracted with Physician Groups such as Healthy Partners, Steward Medical Group (formerly HMA/Osler) and Physicians Trust Network

### Competitive Advantages

- Engaged local market office which provides support throughout AEP & ROY
- Offer year round selling opportunity with a Full and Partial Dual Eligible plan (Re-entering Brevard & Indian River Counties for 2018)
- Attractive CareOne benefits for 2018





## Florida Highlights: CarePlus Space Coast

### HMO

#### CareOne

**\$0 Premium**

**MOOP:** \$3,400

**PCP:** \$0

**SPEC:** \$25

**Inpatient:** \$175 Days (1-7)

**Rx Included**

**Contract/PBP:** H1019-043

**Group ID:** *To be provided between late Sept. & 10/1*

**BSN:** *To be provided between late Sept. & 10/1*

**Serving Counties:** Brevard & Indian River

### HMO

#### CareNeeds- Full DE Plan

**\$0 Premium**

**MOOP:** \$3,400

**PCP:** \$0

**SPEC:** \$0

**Inpatient:** \$0

**Rx Included**

**Contract/PBP:** H1019-090

**Group ID:** *To be provided between late Sept. & 10/1*

**BSN:** *To be provided between late Sept. & 10/1*

**Serving Counties:** Brevard & Indian River

### HMO

#### CareNeeds Partial DE Plan

**\$0 Premium**

**MOOP:** \$3,400

**PCP:** \$0

**SPEC:** \$0

**Inpatient:** \$50 Days (1-5)

**Rx Included**

**Contract/PBP:** H1019-091

**Group ID:** *To be provided between late Sept. & 10/1*

**BSN:** *To be provided between late Sept. & 10/1*

**Serving Counties:** Brevard & Indian River



## Florida Highlights: CarePlus Tampa Bay

Hillsborough, Pasco, Pinellas and Polk

### Benefit Highlights

- \$0 Premium on all plans.
- Plans includes Dental, Hearing, & Vision benefits
- Premium give back at \$92 (CareFree)
- Inpatient Hospital \$95 1-7 (CareOne Plus)
- Over the Counter (OTC) \$25 - \$40
- Transportation on all plans
- Silver Sneakers on all plans – free fitness and gym membership
- \$0 Tier 1 & 2 and \$0 copay Gap Coverage for Tier 1 and Tier 2 (CareOne Plus)

### Network Highlights

- Robust network of Primary Care Physicians and Specialists.
- All Hospitals participate in our HMO Plans
- Strong Relationships with Providers

### Competitive Advantages

- Florida based HMO with strong financials owned by a Fortune 100 company.
- Strong Brand Recognition In Market
- Local Market office and Support Team
- Year Round Selling opportunities: 2 Dual Eligible Plans
- In house Social Services Department





## Florida Highlights: CarePlus Tampa Bay

Hillsborough, Pasco, Pinellas and Polk

### HMO

#### CareOne Plus

(Core Plan)

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0 / SPEC:** \$25  
**Inpatient:** \$ 95 day 1-7  
**Rx:** \$0/0/10/55/33%  
**Contract/PBP:** H1019-054  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Hillsborough, Pinellas, Pasco and Polk.

### HMO

#### CareFree

(Give back)

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0 / SPEC:** \$30  
**Inpatient:** \$ 195 day 1-5  
**Rx:** \$0/0/35/60/33%  
**Contract/PBP:** H1019-060  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Hillsborough, Pinellas, Pasco and Polk.

### HMO

#### CareNeeds Plus

(Full Medicaid)

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0 / SPEC:** \$0  
**Inpatient:** \$0  
**Rx:** Determined by LIS  
**Contract/PBP:** H1019-026  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Hillsborough, Pinellas, Pasco and Polk.

### HMO

#### CareNeeds

(Partial Medicaid)

**\$0 Premium**  
**MOOP:** \$3,400  
**PCP \$0 / SPEC:** \$0  
**Inpatient:** \$25 day 1-10  
**Rx:** Determined by LIS  
**Contract/PBP:** H1019-079  
**Group ID:** *To be provided between late Sept. & 10/1*  
**BSN:** *To be provided between late Sept. & 10/1*  
**Serving Counties:** Hillsborough, Pinellas, Pasco and Polk.

