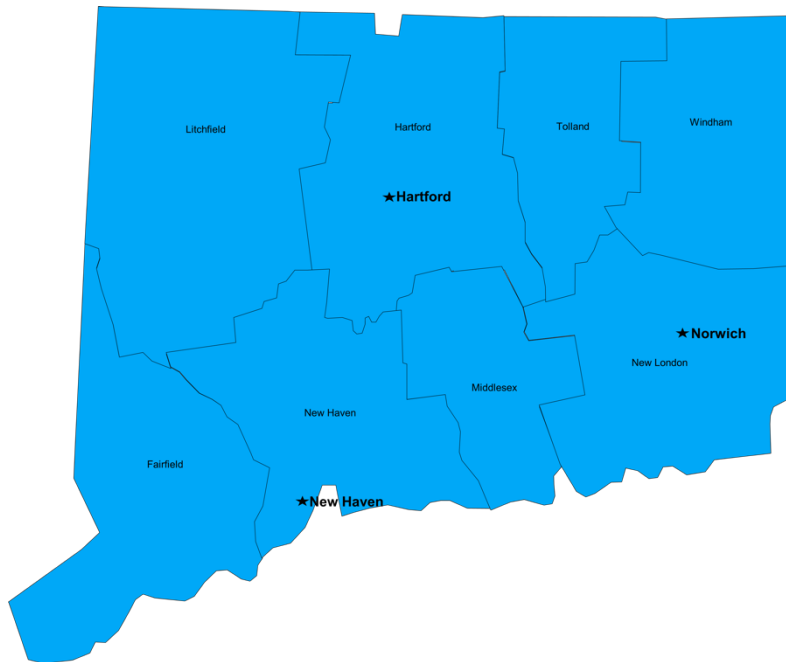


## Connecticut

### Medicare Advantage 2018 Service Area



● Current Footprint

### Market Landscape (UHC 2018 Footprint)

Eligibles (as of 5/1/17)	651,646
YOY Eligible Growth	1.9%
MA Penetration	25.5%
YOY MA Enrollment Growth	8.0%
UHC Market Share	33.1%

May 2017 CMS.gov MA Ind State/County Enrollment within UHC 2018 Non-SNP Footprint



## Market Highlights

- Strong UnitedHealthcare® and AARP® brand recognition
- UnitedHealthcare is the market share leader in CT
- Robust portfolio with \$0 premium for those value shopping, and premium plans for those seeking lower copays and more ancillary benefits
- Stable product offering
- Improved mental health benefits with reduced copay
- Breadth of network and value adds are key differentiators
- When comparing to competitors, focus on medical deductible, drug deductible and scope of network
- hi HealthInnovations™ has enhanced member support in the cities of Hartford and Shelton with 2 available resources to assist with benefit utilization
- 4.5 Star Plans



## Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1



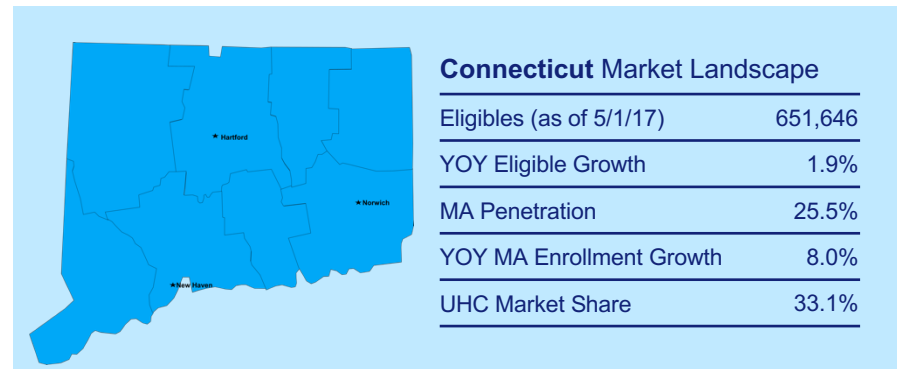
## Provider

- Strong relationship with a broad network of providers, inclusive of most hospital systems and large provider organizations in the state
- Network includes: ProHealth, St. Francis, Integrated Care Partners (ICP), Northeast and West CT Medical Group, Soundview Medical, Starling, Stamford Health, CT State Medical Society IPA, and Community Medical Group (CMG)
- Consult the Provider Directory for the full list of providers



## UnitedHealthcare Experience

- HouseCalls: A convenient in-home annual clinical visit from an advanced practice clinician at no additional cost. Gift card is sent upon completion of visit
- UnitedHealth Passport®: Coverage travels with members to approved service areas for up to nine straight months
- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Diabetes Navigator helps qualified members manage diabetes more effectively



● Current Footprint

# Connecticut Product Overview

2018

Plan Name	UnitedHealthcare® MedicareComplete® Plan 3	UnitedHealthcare® MedicareComplete® Plan 2	UnitedHealthcare® MedicareComplete® Plan 1
H-PBP	H0755-033	H0755-031	H0755-030
Plan Highlights	\$0 premium plan for consumers shopping for value and comfortable with higher out-of-pocket costs	Low premium plan for consumers shopping for value and lower out-of-pocket costs	Higher premium plan with low out-of-pocket costs and rich ancillaries
Plan Type	HMO	HMO	HMO
Service Area	Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham	Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham	Connecticut: Fairfield, Hartford, Litchfield, Middlesex, New Haven, New London, Tolland, Windham
Premium	\$0	\$29	\$99
PCP Copay	\$20	\$15	\$5
Specialist Copay	\$50	\$40	\$30
Referral Required	Y	N	N
Inpatient Hospital	\$430 days 1-4	\$395 days 1-4	\$345 days 1-5
Outpatient Surgery	20%	20%	\$250
Max Out-of-Pocket	\$6,700	\$6,000	\$3,700
Lab Copay	\$10	\$10	\$10
Rx Copays	\$3/\$12/\$45/\$95/29%	\$3/\$12/\$45/\$95/30%	\$3/\$12/\$45/\$95/31%
Rx Deductible	\$175 (T3, T4, & T5 only)	\$150 (T3, T4, & T5 only)	\$100 (T3, T4, & T5 only)
Extra Benefits	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Passport, OTC Essentials Catalog, NurseLine, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, NurseLine, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, NurseLine, Dental Rider Available

Plan designs and service areas described in this document are pending government approval and are subject to change. Benefits reflect pending in-network cost sharing. This information may not be a complete description of benefits. Limitations, copayments, and restrictions may apply. Benefits, premium and/or copayments/coinsurance may change on January 1 of each year. Renew by UnitedHealthcare is not available on all plans. Rx usage based on 2017 year to date claims data. Star ratings are current as of July 2017 and are subject to change in October. Confidential property of UnitedHealth Group. For Agent use only. Not intended for use as marketing material for the general public. Do not distribute, reproduce, edit or delete any portion without the express permission of UnitedHealth Group. ©2017 United HealthCare Services, Inc.

