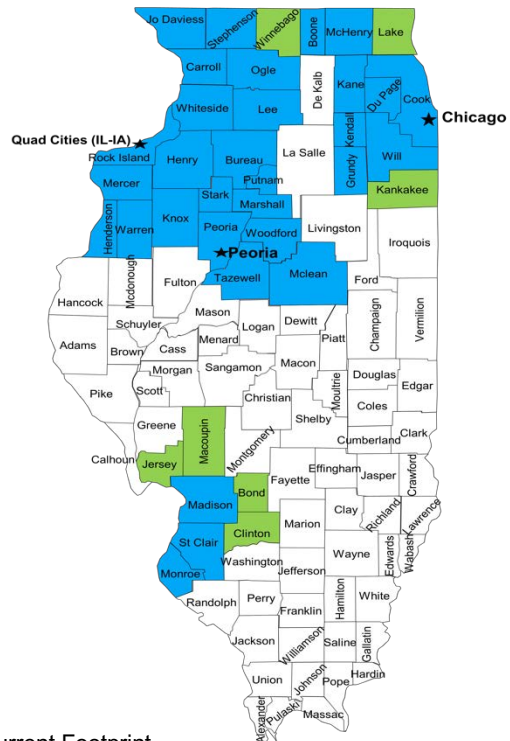


Illinois Market Overview

2018

Illinois

Medicare Advantage 2018 Service Area



- Current Footprint
- Expansion

Market Landscape (UHC 2018 Footprint)

Eligibles (as of 5/1/17)	1,736,518
YOY Eligible Growth	2.1%
MA Penetration	16.3%
YOY MA Enrollment Growth	9.5%
UHC Market Share	14.2%
May 2017 CMS.gov MA Ind State/County Enrollment within UHC 2018 Non-SNP Footprint	

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Market Highlights

- Portfolio approach with choice of MA plans to meet a variety of different needs
- Strong UnitedHealthcare® and AARP® brand recognition
- Expanding to Kankakee, Lake, and Winnebago counties providing new options in the market
- Fixed outpatient copay now available on all plans
- Philips Lifeline offered on Rockford area plans (H2802-045 and H8768-004)
- UnitedHealth Passport®: Great for snowbirds or those who travel
- Polish and Spanish materials available
- 4.0 Star HMO Plans



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1
- Deductible removed from Tier 3 on H2802-025 and H2802-045



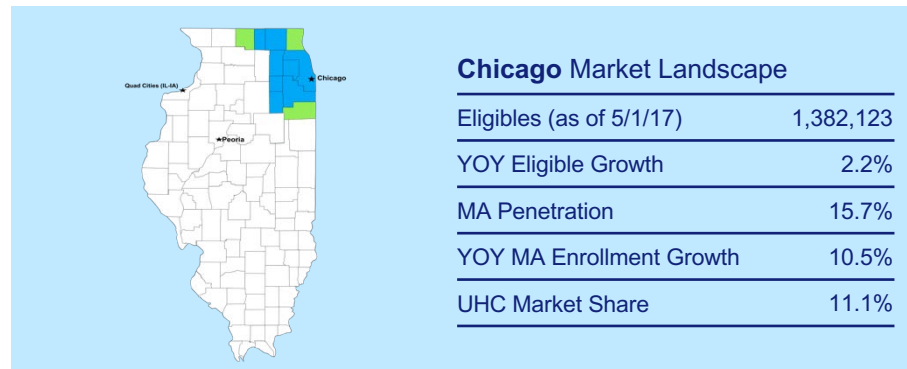
Provider

- Newly added to network: Loyola University and Mercy
- Advocate Health System – UHC is the only plan to feature an Advocate only PSP in market
- NorthShore University, Illinois Health Partners, Northwestern Medicine, Presence Health
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- HouseCalls: A convenient in-home annual clinical visit from an advanced practice clinician at no additional cost. Gift card is sent upon completion of visit
- UnitedHealth Passport: Coverage travels with members to approved service areas for up to nine straight months
- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Diabetes Navigator helps qualified members manage diabetes more effectively
- Virtual Visits: Members can see and talk to a doctor from the comfort of home on H2802-026



Chicago Market Landscape

Eligibles (as of 5/1/17)	1,382,123
YOY Eligible Growth	2.2%
MA Penetration	15.7%
YOY MA Enrollment Growth	10.5%
UHC Market Share	11.1%

● Current Footprint
 ● Expansion

Chicago Product Overview

2018

Plan Name	AARP® MedicareComplete® Access	AARP® MedicareComplete® Plan 1	AARP® MedicareComplete® Plan 2
H-PBP	H2802-024	H2802-025	H2802-026
Plan Highlights	\$0 premium plan designed around the Advocate health system	Moderate premium plan with access to a broad network	Higher premium plan with access to a broad network, low copays, and rich ancillary benefits
Plan Type	HMO	HMO	HMO
Service Area	Illinois: Cook, DuPage, Kane, Kendall, McHenry, Will	Illinois: Cook, DuPage, Grundy, Kane, Kankakee, Kendall, Lake, McHenry, Will	Illinois: Cook, DuPage, Grundy, Kane, Kankakee, Kendall, Lake, McHenry, Will
Premium	\$0	\$29	\$79
PCP Copay	\$5	\$5	\$0
Specialist Copay	\$35	\$50	\$25
Referral Required	Y	Y	Y
Inpatient Hospital	\$200 days 1-8	\$295 days 1-6	\$195 days 1-6
Outpatient Surgery	\$200	\$295	\$195
Max Out-of-Pocket	\$3,400	\$3,950	\$2,900
Lab Copay	\$10	\$5	\$5
Rx Copays	\$3/\$12/\$47/\$100/33%	\$3/\$10/\$45/\$95/28%	\$3/\$10/\$45/\$95/33%
Rx Deductible	\$0 All Tiers	\$230 (T4 & T5 only)	\$0 All Tiers
Extra Benefits	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Passport, OTC Essentials Catalog, Transportation, NurseLine, Dental Rider Available	Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Passport, OTC Essentials Catalog, NurseLine, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, Passport, OTC Essentials Catalog, Virtual Visits, NurseLine

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Chicago Product Overview

2018

Plan Name	AARP® MedicareComplete®	AARP® MedicareComplete Choice®
H-PBP	H2802-045	H8768-004
Plan Highlights	Plan for Boone and Winnebago counties only with a moderate premium, low PCP copay and rich ancillaries	New higher premium plan for Winnebago county only with low out-of-pocket costs and rich ancillaries
Plan Type	HMO	Local PPO
Service Area	Illinois: Boone, Winnebago	Illinois: Winnebago
Premium	\$41	\$79
PCP Copay	\$5	\$0
Specialist Copay	\$40	\$35
Referral Required	N	N
Inpatient Hospital	\$325 days 1-5	\$275 days 1-5
Outpatient Surgery	\$295	\$275
Max Out-of-Pocket	\$3,900	\$2,900
Lab Copay	\$5	\$0
Rx Copays	\$3/\$12/\$47/\$95/28%	\$3/\$10/\$45/\$95/33%
Rx Deductible	\$250 (T4 & T5 only)	\$0 All Tiers
Extra Benefits	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, OTC Essentials Catalog, NurseLine, Philips Lifeline, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, OTC Essentials Catalog, NurseLine, Philips Lifeline, Dental Rider Available

● New Plan

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Market Highlights

- Strong UnitedHealthcare® and AARP® brand recognition
- Introducing new high premium LPPO plan with competitive benefits for those seeking open access
- Fixed outpatient copay on all plans
- Philips Lifeline on H5253-046 and H8768-003
- UnitedHealth Passport®: Great for snowbirds or those who travel
- 4.0 and 4.5 Star Plans available



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1
- Deductible removed from Tier 3 on H5253-046



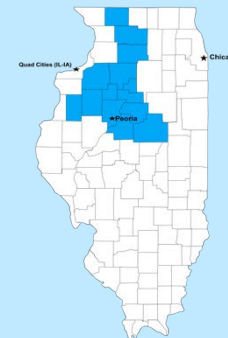
Provider

- Methodist Hospital System
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- HouseCalls: A convenient in-home annual clinical visit from an advanced practice clinician at no additional cost. Gift card is sent upon completion of visit
- UnitedHealth Passport: Coverage travels with members to approved service areas for up to nine straight months
- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost



Peoria Market Landscape

Eligibles (as of 5/1/17)	163,256
YOY Eligible Growth	2.1%
MA Penetration	17.8%
YOY MA Enrollment Growth	5.8%
UHC Market Share	14.6%

 Current Footprint

Peoria Product Overview

2018

Plan Name	AARP® MedicareComplete® Access	AARP® MedicareComplete®	AARP® MedicareComplete Choice®
H-PBP	H2802-023	H5253-046	H8768-003
Plan Highlights	\$0 premium plan designed around the Advocate health system	Moderate premium plan with additional ancillaries	New higher premium plan with low out-of-pocket costs and rich ancillaries
Plan Type	HMO	HMO	Local PPO
Service Area	Illinois: McLean	Illinois: Bureau, Carroll, Henderson, Henry, Jo Daviess, Knox, Lee, Marshall, Mercer, Ogle, Peoria, Putnam, Rock Island, Stark, Stephenson, Tazewell, Warren, Whiteside, Woodford, Peoria	Illinois: Bureau, Carroll, Henderson, Jo Daviess, Knox, Lee, Marshall, Ogle, Peoria, Putnam, Stark, Stephenson, Tazewell, Warren, Whiteside, Woodford
Premium	\$0	\$41	\$79
PCP Copay	\$5	\$5	\$0
Specialist Copay	\$35	\$40	\$35
Referral Required	Y	N	N
Inpatient Hospital	\$200 days 1-8	\$325 days 1-5	\$275 days 1-5
Outpatient Surgery	\$200	\$295	\$275
Max Out-of-Pocket	\$3,400	\$3,900	\$2,900
Lab Copay	\$10	\$5	\$0
Rx Copays	\$3/\$12/\$47/\$100/33%	\$3/\$12/\$47/\$95/28%	\$3/\$10/\$45/\$95/33%
Rx Deductible	\$0 All Tiers	\$250 (T4 & T5 only)	\$0 All Tiers
Extra Benefits	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Passport, OTC Essentials Catalog, Transportation, NurseLine, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, OTC Essentials Catalog, NurseLine, Philips Lifeline, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, OTC Essentials Catalog, NurseLine, Philips Lifeline, Dental Rider Available

 New Plan

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