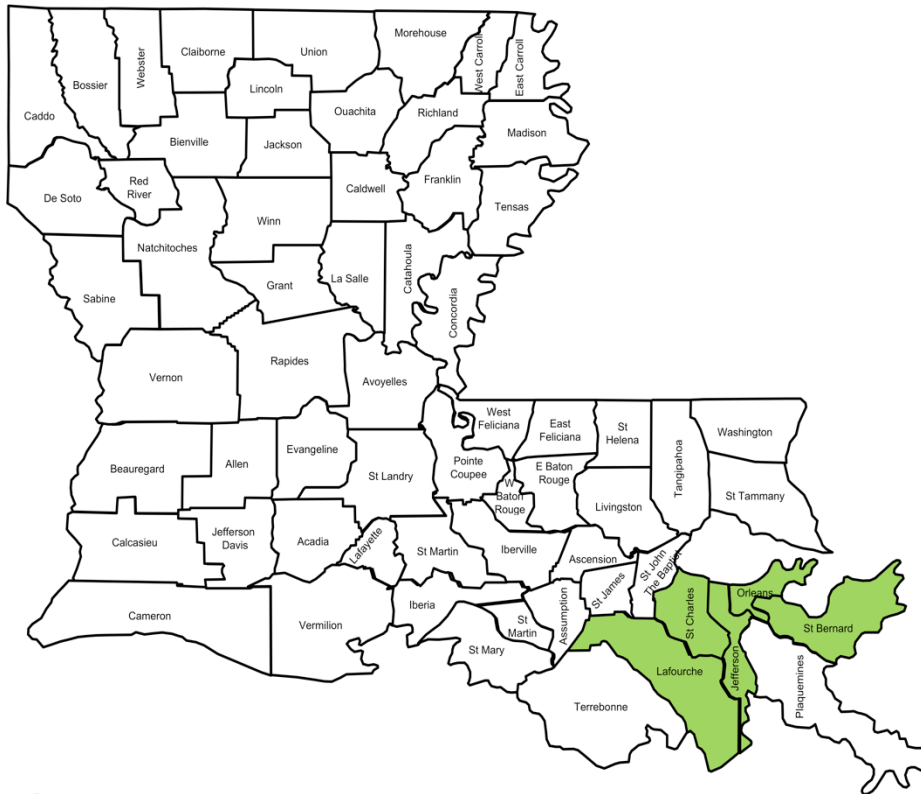


Louisiana Market Overview

2018

Louisiana

Medicare Advantage 2018 Service Area



● Expansion

Market Landscape (UHC 2018 Footprint)

Eligibles (as of 5/1/17)	176,594
YOY Eligible Growth	2.6%
MA Penetration	49.7%
YOY MA Enrollment Growth	6.9%
UHC Market Share	1.5%

May 2017 CMS.gov MA Ind State/County Enrollment within UHC 2018 Non-SNP Footprint

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Market Highlights

- UnitedHealthcare expansion into the five Louisiana parishes of Jefferson, Lafourche, Orleans, St. Bernard and St. Charles
- Portfolio of HMO MA plan choices from a stable company to meet a variety of needs
- Introducing new premium HMO plan with rich benefits designed to be attractive to those looking for lower out-of-pocket costs and more predictability
- Introducing new \$0 HMO plan for those looking for value
- HMO plans utilize primary care providers to coordinate care for consistency and improved health
- 4.0 Star Plans



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1



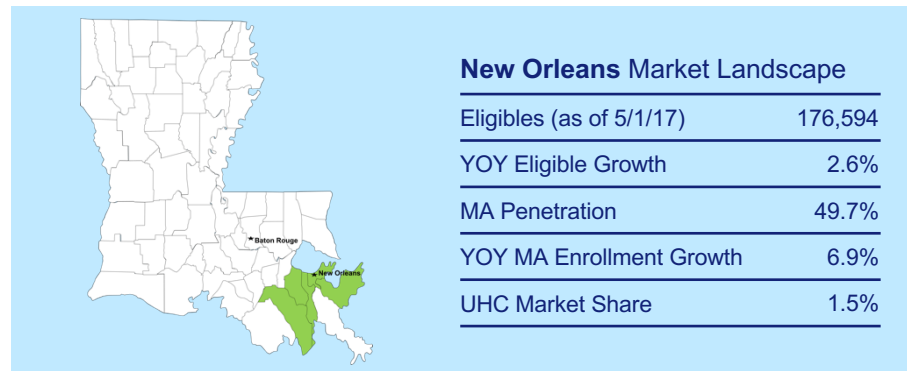
Provider

- East Jefferson General Hospital
- Lakeside Hospital
- Thibodaux Regional Medical Center
- Tulane University Hospital & Clinic
- St. Bernard Parish Hospital
- St. Charles Parish Hospital
- Terrebonne General Medical Center
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- HouseCalls: A convenient in-home annual clinical visit from an advanced practice clinician at no additional cost. Gift card is sent upon completion of visit
- UnitedHealth Passport®: Coverage travels with members to approved service areas for up to nine straight months
- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Diabetes Navigator helps qualified members manage diabetes more effectively



● Expansion

New Orleans Product Overview

2018

Plan Name	AARP® MedicareComplete® Plan 1	AARP® MedicareComplete® Plan 2
H-PBP	H4089-001	H4089-002
Plan Highlights	New \$0 premium plan for consumers shopping for value and comfortable with higher out-of-pocket costs	New moderate premium plan with lower copays, and richer ancillaries, including Comprehensive Dental
Plan Type	HMO	HMO
Service Area	Louisiana: Jefferson, Lafourche, Orleans, St. Bernard, St. Charles	Louisiana: Jefferson, Lafourche, Orleans, St. Bernard, St. Charles
Premium	\$0	\$52
PCP Copay	\$5	\$0
Specialist Copay	\$40	\$25
Referral Required	Y	Y
Inpatient Hospital	\$295 days 1-5	\$225 days 1-8
Outpatient Surgery	\$250	\$225
Max Out-of-Pocket	\$6,700	\$4,900
Lab Copay	\$10	\$0
Rx Copays	\$3/\$12/\$45/\$95/25%	\$2/\$8/\$45/\$95/33%
Rx Deductible	\$375 (T3, T4, & T5 only)	\$0 All Tiers
Extra Benefits	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, OTC Essentials Catalog, NurseLine, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive & Comprehensive Dental, Passport, OTC Essentials Catalog, NurseLine

● New Plan

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