

Nevada

Medicare Advantage 2018 Service Area



Market Landscape (UHC 2018 Footprint)

Eligibles (as of 5/1/17)	438,560
YOY Eligible Growth	4.2%
MA Penetration	35.7%
YOY MA Enrollment Growth	6.3%
UHC Market Share	45.1%

May 2017 CMS.gov MA Ind State/County Enrollment within UHC 2018 Non-SNP Footprint



Market Highlights

- Strong brand recognition with over 50% market share
- Portfolio approach with two competitive \$0 premium products offering similar benefits with different brands and networks
- H0609-028 AARP® MedicareComplete includes Health Care Partners and OptumCare network including Southwest Medical Associates
- H2931-002 (Senior Dimensions) includes Southwest Medical Associates in the network, which is only available with UHC MAPD products
- Platinum Dental Rider is now an option on H0609-028 & H2931-002
- 4.5 Star Plans



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- 100-day supply available with retail or mail
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1



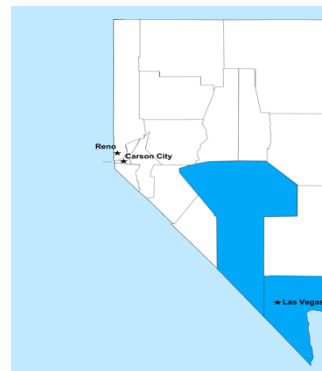
Provider

- OptumCare network, including Southwest Medical Associates: Senior Dimensions (H2931-002 & H0609-028)
- Health Care Partners: AARP Medicare Complete (H0609-028)
- Providers vary between plans. Ensure consumers enroll in the appropriate plan based on their provider
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- Nursing Hotline (H2931-002) / NurseLine (H0609-028): 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Virtual Visits: Members can see and talk to a doctor from the comfort of home



● Current Footprint

Las Vegas Market Landscape

Eligibles (as of 5/1/17)	342,673
YOY Eligible Growth	4.3%
MA Penetration	38.1%
YOY MA Enrollment Growth	6.7%
UHC Market Share	51.2%

Las Vegas Product Overview

2018

Plan Name	Senior Dimensions® Southern Nevada	AARP® MedicareComplete® Plan 1
H-PBP	H2931-002	H0609-028
Plan Highlights	\$0 premium plan with rich benefits and includes OptumCare network, including Southwest Medical Associates – only available with UHC products	\$0 premium plan with rich benefits and both Health Care Partners network and OptumCare network including Southwest Medical Associates (full network plan)
Plan Type	HMO	HMO
Service Area	Nevada: Clark, Nye	Nevada: Clark
Premium	\$0	\$0
PCP Copay	\$0	\$0
Specialist Copay	\$0	\$0
Referral Required	Y	Y
Inpatient Hospital	\$0 per admit	\$0 per admit
Outpatient Surgery	\$0	\$0
Max Out-of-Pocket	\$2,500	\$2,500
Lab Copay	\$0.00 - 20%	\$0
Rx Copays	\$2/\$8/\$47/\$100/33%	\$2/\$8/\$47/\$100/33%
Rx Deductible	\$0 All Tiers	\$0 All Tiers
Extra Benefits	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Essentials Catalog, Virtual Visits, Transportation, Nursing Hotline, Dental Rider Available	Eyewear Credit Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Essentials Catalog, Virtual Visits, Transportation, NurseLine, Dental Rider Available

Plan designs and service areas described in this document are pending government approval and are subject to change. Benefits reflect pending in-network cost sharing. This information may not be a complete description of benefits. Limitations, copayments, and restrictions may apply. Benefits, premium and/or copayments/coinsurance may change on January 1 of each year. Renew by UnitedHealthcare is not available on all plans. Rx usage based on 2017 year to date claims data. Star ratings are current as of July 2017 and are subject to change in October. Confidential property of UnitedHealth Group. For Agent use only. Not intended for use as marketing material for the general public. Do not distribute, reproduce, edit or delete any portion without the express permission of UnitedHealth Group. ©2017 United HealthCare Services, Inc.





Market Highlights

- Strong brand recognition with Senior Dimensions
- Low premium plan with stable core benefits
- Strong network with key providers
- UnitedHealthcare works with primary care providers to coordinate care for consistency and improved health
- 4.5 Star Plan



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1



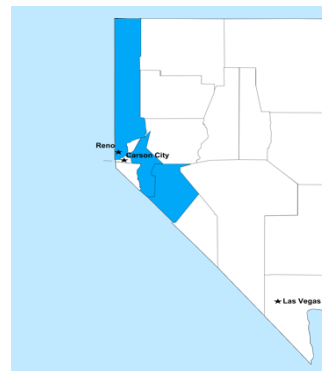
Provider

- St. Mary's is our key provider in the network
- Consult the Provider Directory for the full list of providers




UnitedHealthcare Experience

- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- Nursing Hotline: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Virtual Visits: Members can see and talk to a doctor from the comfort of home



Reno Market Landscape

Eligibles (as of 5/1/17)	95,887
YOY Eligible Growth	3.8%
MA Penetration	26.9%
YOY MA Enrollment Growth	4.4%
UHC Market Share	14.0%

 Current Footprint

Reno Product Overview

2018

Plan Name	Senior Dimensions® Greater Nevada
H-PBP	H2931-004
Plan Highlights	Lower premium plan with moderate copays and additional ancillaries
Plan Type	HMO
Service Area	Nevada: Lyon, Mineral, Washoe
Premium	\$32
PCP Copay	\$10
Specialist Copay	\$45
Referral Required	Y
Inpatient Hospital	\$335 days 1-5
Outpatient Surgery	\$335
Max Out-of-Pocket	\$4,900
Lab Copay	\$0.00 - 20%
Rx Copays	\$4/\$10/\$47/\$100/27%
Rx Deductible	\$290 (T3, T4, & T5 only)
Extra Benefits	Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Virtual Visits, Nursing Hotline

Plan designs and service areas described in this document are pending government approval and are subject to change. Benefits reflect pending in-network cost sharing. This information may not be a complete description of benefits. Limitations, copayments, and restrictions may apply. Benefits, premium and/or copayments/coinsurance may change on January 1 of each year. Renew by UnitedHealthcare is not available on all plans. Rx usage based on 2017 year to date claims data. Star ratings are current as of July 2017 and are subject to change in October. Confidential property of UnitedHealth Group. For Agent use only. Not intended for use as marketing material for the general public. Do not distribute, reproduce, edit or delete any portion without the express permission of UnitedHealth Group. ©2017 United HealthCare Services, Inc.

