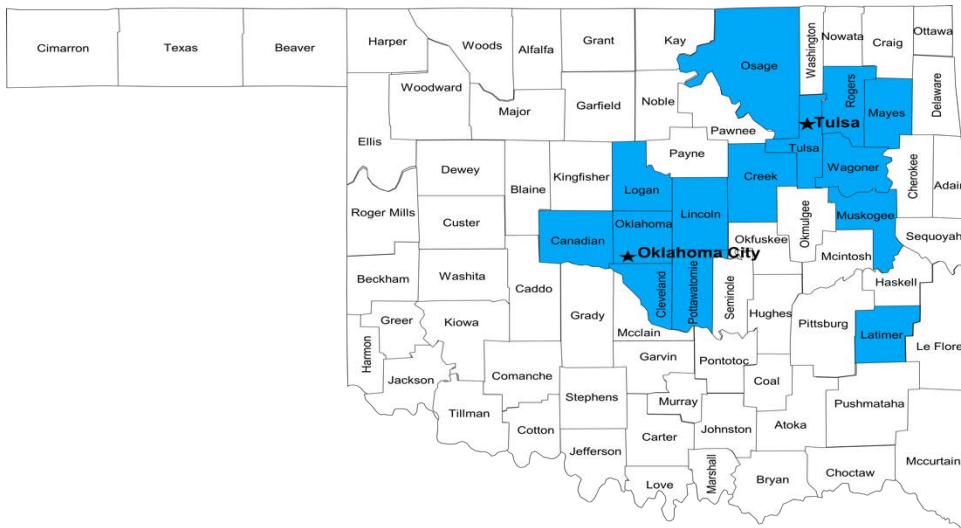


Oklahoma Market Overview

2018

Oklahoma

Medicare Advantage 2018 Service Area



● Current Footprint (includes PFFS)

Market Landscape (UHC 2018 Footprint)

Eligibles (as of 5/1/17)	401,400
YOY Eligible Growth	2.5%
MA Penetration	22.0%
YOY MA Enrollment Growth	5.1%
UHC Market Share	30.5%

May 2017 CMS.gov MA Ind State/County Enrollment within UHC 2018 Non-SNP Footprint

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Oklahoma City Market Overview

2018



Market Highlights

- Strong UnitedHealthcare® and AARP® brand recognition in the area
- Serving Oklahoma City for over 25 years with the largest MA plan in the market covering over 26,000 members
- Choice of MA plans to meet different needs with no referrals to see specialists
- Improved inpatient and outpatient copays and added OTC catalog benefit on H3749-001
- Strong network with key providers



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1
- Deductible removed from tier 3 on H3749-001



Provider

- Best in class network in Oklahoma City market
- Key providers include Integris, Mercy, Norman, OU Physicians, and Saints Physician Group
- NEW! Deaconess Physicians Group effective 1/1/2017
- All local Oklahoma City hospitals are in network
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- HouseCalls: A convenient in-home annual clinical visit from an advanced practice clinician at no additional cost. Gift card is sent upon completion of visit
- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Diabetes Navigator helps qualified members manage diabetes more effectively



Oklahoma City Market Landscape

Eligibles (as of 5/1/17)	212,184
YOY Eligible Growth	2.7%
MA Penetration	19.7%
YOY MA Enrollment Growth	6.0%
UHC Market Share	54.1%

 Current Footprint

Oklahoma City Product Overview

2018

Plan Name	AARP® MedicareComplete® SecureHorizons® Plan 2	AARP® MedicareComplete® SecureHorizons® Plan 1
H-PBP	H3749-018	H3749-001
Plan Highlights	\$0 premium plan for consumers shopping for value	Moderate premium plan with lower copays and additional ancillaries
Plan Type	HMO	HMO
Service Area	Oklahoma: Canadian, Cleveland, Lincoln, Logan, Oklahoma, Pottawatomie	Oklahoma: Canadian, Cleveland, Lincoln, Logan, Oklahoma, Pottawatomie
Premium	\$0	\$31
PCP Copay	\$5	\$0
Specialist Copay	\$45	\$40
Referral Required	N	N
Inpatient Hospital	\$295 days 1-6	\$245 days 1-5
Outpatient Surgery	\$295	\$245
Max Out-of-Pocket	\$5,900	\$5,400
Lab Copay	\$10	\$5
Rx Copays	\$3/\$12/\$47/\$95/30%	\$3/\$12/\$47/\$95/30%
Rx Deductible	\$160 (T3, T4, & T5 only)	\$150 (T4 & T5 only)
Extra Benefits	Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, OTC Essentials Catalog, NurseLine, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Essentials Catalog, NurseLine, Dental Rider Available

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Market Highlights

- Strong UnitedHealthcare® and AARP® brand recognition
- Introducing new \$0 premium plan for those looking for value
- Improved benefits on H3749-017 with lower PCP copay, flat outpatient copay, new fitness and OTC catalog benefits
- Platinum Dental Rider available for those interested in additional dental coverage



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1
- Deductible removed from Tier 3 on H3749-017



Provider

- Key provider partner is AHS Hillcrest Health System
- Other affiliated hospitals - Bailey Medical, Bristow, Eastar, Oklahoma Surgical, OSU, Wagoner, and Tulsa Spine
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- HouseCalls: A convenient in-home annual clinical visit from an advanced practice clinician at no additional cost. Gift card is sent upon completion of visit
- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Diabetes Navigator helps qualified members manage diabetes more effectively



Tulsa Market Landscape

Eligibles (as of 5/1/17)	186,628
YOY Eligible Growth	2.3%
MA Penetration	24.8%
YOY MA Enrollment Growth	4.5%
UHC Market Share	9.1%

Current Footprint

Tulsa Product Overview

2018

Plan Name	AARP® MedicareComplete® SecureHorizons® Plan 2	AARP® MedicareComplete® SecureHorizons® Plan 1
H-PBP	H3749-020	H3749-017
Plan Highlights	New \$0 premium plan for consumers shopping for value	Moderate premium plan with lower copays and additional ancillaries
Plan Type	HMO	HMO
Service Area	Oklahoma: Creek, Mayes, Muskogee, Osage, Rogers, Tulsa, Wagoner	Oklahoma: Creek, Mayes, Muskogee, Osage, Rogers, Tulsa, Wagoner
Premium	\$0	\$39
PCP Copay	\$5	\$0
Specialist Copay	\$45	\$45
Referral Required	N	N
Inpatient Hospital	\$395 days 1-4	\$295 days 1-5
Outpatient Surgery	\$395	\$295
Max Out-of-Pocket	\$5,900	\$4,900
Lab Copay	\$10	\$5
Rx Copays	\$3/\$10/\$45/\$95/30%	\$3/\$10/\$45/\$95/30%
Rx Deductible	\$160 (T3, T4, & T5 only)	\$150 (T4 & T5 only)
Extra Benefits	Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, OTC Essentials Catalog, NurseLine, Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, OTC Essentials Catalog, NurseLine, Dental Rider Available

 New Plan

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