

Utah

Medicare Advantage 2018 Service Area



● Current Footprint

Market Landscape (UHC 2018 Footprint)

Eligibles (as of 5/1/17)	326,165
YOY Eligible Growth	3.8%
MA Penetration	37.0%
YOY MA Enrollment Growth	6.7%
UHC Market Share	55.5%

May 2017 CMS.gov MA Ind State/County Enrollment within UHC 2018 Non-SNP Footprint



Market Highlights

- Strong UnitedHealthcare® brand recognition
- Stable year-over-year benefits
- Strong network with key providers including Intermountain Healthcare
- New for 2018 - Fitbit benefit to track physical activity at no additional cost
- 4.0 Star Plan



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1



Provider

- Intermountain Healthcare
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Diabetes Navigator helps qualified members manage diabetes more effectively



Greater Utah Market Landscape

Eligibles (as of 5/1/17)	33,764
YOY Eligible Growth	5.6%
MA Penetration	23.8%
YOY MA Enrollment Growth	8.6%
UHC Market Share	50.4%

 Current Footprint

Greater Utah Product Overview

2018

Plan Name	UnitedHealthcare® MedicareComplete Choice®
H-PBP	H2001-017
Plan Highlights	Moderate premium plan with lower copays and additional ancillaries
Plan Type	Local PPO
Service Area	Utah: Washington
Premium	\$41
PCP Copay	\$10
Specialist Copay	\$45
Referral Required	N
Inpatient Hospital	\$395 days 1-4
Outpatient Surgery	20%
Max Out-of-Pocket	\$5,900
Lab Copay	\$10
Rx Copays	\$3/\$13/\$47/\$100/25%
Rx Deductible	\$375 (T3, T4, & T5 only)
Extra Benefits	Routine Eye & Hearing Exam, Hearing Aids, Fitbit, NurseLine

Plan designs and service areas described in this document are pending government approval and are subject to change. Benefits reflect pending in-network cost sharing. This information may not be a complete description of benefits. Limitations, copayments, and restrictions may apply. Benefits, premium and/or copayments/coinsurance may change on January 1 of each year. Renewal by UnitedHealthcare is not available on all plans. Rx usage based on 2017 year to date claims data. Star ratings are current as of July 2017 and are subject to change in October. Confidential property of UnitedHealth Group. For Agent use only. Not intended for use as marketing material for the general public. Do not distribute, reproduce, edit or delete any portion without the express permission of UnitedHealth Group. ©2017 United HealthCare Services, Inc.





Market Highlights

- Strong UnitedHealthcare® and AARP® brand recognition in the area
- Largest MA plan in the market with over 50% market share
- Stable year-over-year benefits
- Only plan in the market with all major providers/systems
- Platinum Dental Rider is now an option on H4604-003 and H4604-011
- Strong network with key providers including Intermountain Healthcare
- 4.0 Star Plans



Rx Highlights

- \$0 copay on Tiers 1 & 2 when using Preferred Mail 90-day home delivery
- No deductible and low copays for Tiers 1 & 2, the most commonly used drugs
- Improved Tier 1 & 2 coverage with nearly 90% of UHC generic claims on these tiers
- 8 of UHC's top 10 most used generics are in Tier 1



Provider

- Distinct advantage in market — Only plan contracted with both Intermountain HealthCare premier system and the University of Utah
- Moran Eye Clinic, Huntsman Cancer Institute
- Consult the Provider Directory for the full list of providers



UnitedHealthcare Experience

- UnitedHealth Passport®: Coverage travels with members to approved service areas for up to nine straight months
- Renew by UnitedHealthcare: a member-only Health & Wellness Experience that offers members tools to learn, earn rewards, and live their best life
- Hearing Aid Benefit: Access to affordable hearing devices through hi HealthInnovations™
- NurseLineSM: 24/7 phone access to a registered nurse
- Personalized service model that connects members with advocates who are best suited for their needs
- Fitness program: Stay active with a gym membership for no additional cost
- Diabetes Navigator helps qualified members manage diabetes more effectively



● Current Footprint

Salt Lake City Market Landscape

Eligibles (as of 5/1/17)	292,401
YOY Eligible Growth	3.6%
MA Penetration	38.5%
YOY MA Enrollment Growth	6.5%
UHC Market Share	55.8%

Salt Lake City Product Overview

2018

Plan Name	AARP® MedicareComplete® Plan 2	AARP® MedicareComplete® Plan 1
H-PBP	H4604-011	H4604-003
Plan Highlights	Low premium plan for consumers shopping for value and comfortable with higher out-of-pocket costs	Moderate premium plan with lower copays and additional ancillaries
Plan Type	HMO	HMO
Service Area	Utah: Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber	Utah: Box Elder, Cache, Davis, Morgan, Salt Lake, Summit, Tooele, Utah, Wasatch, Weber
Premium	\$0	\$35
PCP Copay	\$10	\$0
Specialist Copay	\$50	\$50
Referral Required	Y	N
Inpatient Hospital	\$360 days 1-5	\$320 days 1-5
Outpatient Surgery	\$290 / \$340	\$250 / \$300
Max Out-of-Pocket	\$5,900	\$4,900
Lab Copay	\$10	\$0
Rx Copays	\$3/\$10/\$45/\$95/29%	\$3/\$10/\$45/\$95/29%
Rx Deductible	\$200 (T3, T4, & T5 only)	\$200 (T3, T4, & T5 only)
Extra Benefits	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Passport, OTC Catalog, NurseLine, Platinum Dental Rider Available	Eyewear Credit, Routine Eye & Hearing Exam, Hearing Aids, Fitness Membership, Preventive Dental, Passport, OTC Essentials Catalog, NurseLine, Platinum Dental Rider Available

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