

## Molina. Grow with us.

You grow your book of business...



and we will grow your pocketbook

Molina Healthcare is excited to announce an AGENT Bonus for New 2019 Members

# of New Members	Bonus Amount
25	\$500
50	\$1,000
100	\$2,000
200	\$4,000
300	\$6,000
400	\$8,000
500	\$10,000
600	\$12,000
700	\$14,000
800	\$16,000
900	\$18,000
1000+	\$20,000

## **Payment Details:**

- -Bonus payment will pay out in May, 2019 to your agency
- -Bonus amounts are paid only when the enrollment tier threshold is met (no prorating).
  - Example: Enroll 50 members = \$1,000, enroll 49 members = \$500
- -Bonus amounts must be earned by each agent individually. New enrollments by an agent will not be added to enrollments by a different agent for purposes of meeting the enrollment tier.
- -One-time payment. [Not Per Member Per Month (PMPM)]
- -The above table outlines the the enrollment tiers for new 2019 members and the bonus amount that you will earn.
- One-time payment will be made determined by the total amount of qualifying policies and the single tier that corresponds.

## Program terms and conditions:

- -NEW MEMBERSHIP ONLY!
- -Members must effectuate 1.1.19
- -Members MUST remain enrolled with Molina through 3/31/19
- -Members must not have any data discrepancies in the 834 report
- -Members cannot be in Grace Period on 3/31/19
- Bonus applys to the following Molina Service States: Utah, Texas,
  New Mexico, Washington, Ohio, Michigan, Wisconsin & Florida

As a reminder, in order to WRITE and BE COMPENSATED for ANY Molina Policy:

- You must have a current Errors and Omissions on file with us at the time you write the policy. Your name must be noted on the policy.
- -You must have a current license in the state(s) you are contracted with us at the time you write the policy.
- -If you are contracted with Molina to sell in the following Molina Federally Facilitated Marketplace (FFM) States: MI/OH/FL/TX/NM/UT/WI, you must have completed the Federally Facilitated Marketplace Registration and you must show up on the FFM Registration List at the time you write the policy.
- -If you are contracted with Molina to sell in WA you must have completed the Washington Health Plan Certification at the time you write the policy.

We sincerely appreciate your partnership.

Warmest Regards,

Marketplace Broker Support Unit

\*This New Member Agent Bonus Opportunity is considered a Supplemental Program under the Marketing General Agency Agreement. Except as otherwise stated here, the program will be governed by that Agreement.