

## AGENT INCENTIVE



Molina. **Grow** with us.

You grow your book of business...



and we will grow your pocketbook

Molina Healthcare is excited to announce an AGENT Bonus for New 2019 Members

# of New Members	Bonus Amount
50	\$1,000
100	\$2,000
200	\$4,000
300	\$6,000
400	\$8,000
500+	\$10,000

#### Payment Details:

- Bonus payment will pay out in May, 2019
- Bonus amounts are paid only when the enrollment tier threshold is met (no prorating).  
Example: Enroll 100 members = \$2,000, enroll 99 members = \$1,000
- One-time payment. [Not Per Member Per Month (PMPM)]
- The above table outlines the the enrollment tiers for new 2019 members and the bonus amount that you will earn.
- One-time payment will be made determined by the total amount of qualifying policies and the single tier that corresponds.

#### Program terms and conditions:

- NEW MEMBERSHIP ONLY!
- Members must effectuate 1.1.19
- Members MUST remain enrolled with Molina through 3/31/19
- Members must not have any data discrepancies in the 834 report
- Members cannot be in Grace Period on 3/31/19
- Bonus applies to the following Molina Service States: Utah, Texas, New Mexico, Washington, Ohio, Michigan, Wisconsin & Florida

## TEXAS INCENTIVE

Molina. **Grow** with us, but don't forget about your roots.

Keep your members rooted...



and we will reward your loyalty

Molina Healthcare is excited to announce an AGENT Bonus for Texas Renewing 2019 Members

# of Renewed Members	Bonus Amount Per Member Per Month (PMPM)
ALL (1+)	\$5

#### Payment Details:

- Bonus payments will begin in May, 2019 after all program terms and conditions are met.
- Bonus will be paid monthly from May through the end of year as long as the member remains active.
- May payment will be a true-up and will include the \$5 PMPM for Jan-March qualifying policies.
- Payments are per member per month. (PMPM)
- Payments will be made to the MGA but are required to be passed through to the agent at 100%.
- Bonus will be based on Book of Business (BoB) as of 3/31/19

#### Program terms and conditions:

- RENEWING MEMBERSHIP ONLY!
- Members must be effective on 12/31/18 and remain enrolled with Molina through 3/31/19
- Members must not have any data discrepancies in the 834 report
- Members cannot be in Grace Period on 3/31/19
- Bonus applies to the following Molina Service State: **TEXAS ONLY**

As a reminder, in order to WRITE and BE COMPENSATED for ANY Molina Policy:

- You must have a current Errors and Omissions on file with us at the time you write the policy. Your name must be noted on the policy.
- You must have a current license in the state(s) you are contracted with us at the time you write the policy.
- If you are contracted with Molina to sell in the following Molina Federally Facilitated Marketplace (FFM) States: MI/OH/FL/TX/NM/UT/WI, you must have completed the Federally Facilitated Marketplace Registration and you must show up on the FFM Registration List at the time you write the policy.
- If you are contracted with Molina to sell in WA you must have completed the Washington Health Plan Certification at the time you write the policy.

We sincerely appreciate your partnership.

Warmest Regards,  
**Marketplace Broker Support Unit**

*\*These New Member Agent Bonus and Renewal Agent Bonus opportunities are considered a Supplemental Program under the Marketing General Agency Agreement. Except as otherwise stated here, the program will be governed by that Agreement.*